

## YOUR CANADIAN ETF SNAPSHOT: WEEK ENDING DECEMBER 13

## **CIRO Evaluating Non-Tailored Advice for DIY Platforms**

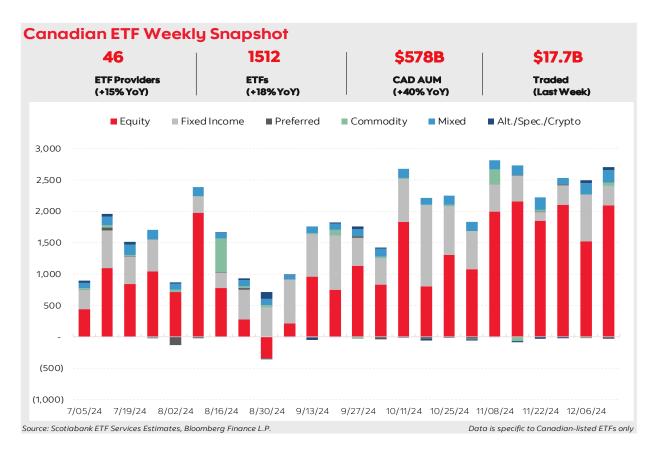
DIY investing has experienced elevated & rapid growth since the pandemic, driving DIY investors to increasingly seek "advice" from internet forums (Reddit) and social media influencers ('Finfluencers').

- The current regulatory framework limits the amount and type of information an "Order-Execution-Only (OEO) Dealer" can share with the DIY community.
- <u>CIRO is considering creating new policies and revised guidelines</u> that would allow OEO Dealers to proactively share material alerts & warnings to DIY investors, as well as provide educational information and self-help tools.
  - o CIRO's goal is to further protect investors by "ensuring access to high-quality information from verified sources and allowing the use of tools designed to help investors make better investment decisions."
  - o It's important to note that any potential new guidelines/policies will seek to maintain the independence and value of advisory channels.
- CIRO is seeking input from the industry and the public submit your comments by February 26, 2025 to memberpolicymailbox@ciro.ca

### **Notable Weekly Market News**

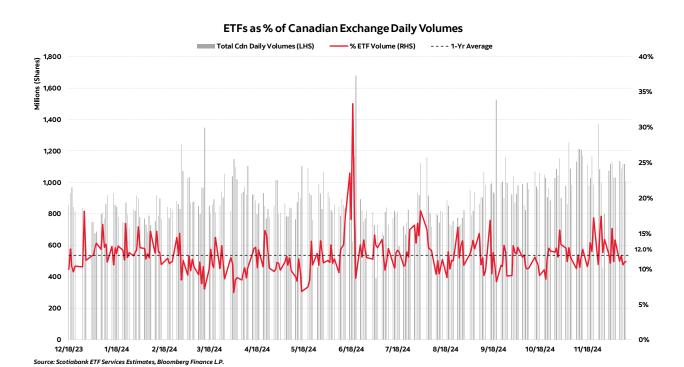
- <u>ETFs Listed Globally Now Hold US\$15 Trillion in Assets</u>: investors continue shying away from mutual funds while favouring the ETF wrapper ETFs across the globe have attracted over US\$1.7Tr inflows YTD, driving a 30% growth in assets.
  - o A <u>recent study claims that US investors have saved ~US\$250B by investing in ETFs</u> rather than in MFs savings come mainly from tax advantages under the ETF wrapper, but also from lower fees.
- <u>CROWDED</u>: The Canadian ETF marketplace has become increasingly crowded as new ETF issuers come to play and existing issuers keep launching new funds. The Cdn ETF space has seen over 180 new ETFs YTD, with only 40 funds being terminated. Look below: **45 new funds were filed last week!** 
  - o <u>Canadian advisors are increasingly adopting Unified Managed Accounts (UMAs)</u> as firms encourage IAs to focus on client support & asset gathering. UMAs are available to a broader set of investors and can contain a mix of ETFs, MFs, SMAs, and single stocks.

Last Week's Canadian ETF Market Summary (Detailed stats in attached PDF)



## **Weekly Creation/Redemption by Asset Class**

	\$ Traded	Short Int	Int AUM Net C/R		Net C/R (% AUM)		
	(CAD M)	(% of SO)	(CAD M)	(CAD M)	1-Week	1-Month	1-Year
Equity	10,476.6	0.7%	379,342	2,097.7	0.6%	2.1%	20.9%
Fixed Income	3,179.8	0.3%	130,610	576.7	0.4%	1.4%	27.8%
Mixed Allocation	439.3	0.1%	22,506	199.1	0.9%	3.3%	41.6%
Commodity	896.3	0.9%	4,434	52.2	1.2%	1.8%	38.5%
Specialty/Alternative	92.9	3.0%	3,377	42.1	1.3%	0.6%	4.5%
Cryptocurrency	1,171.4	0.4%	9,933	-13.6	-0.1%	-0.3%	-11.3%
Preferreds	150.1	1.1%	6,494	-33.0	-0.5%	-0.3%	-6.8%
Cash	1,303.4	0.6%	21,058	-238.1	-1.1%	-0.6%	-9.1%
Total	17,709.7	0.5%	577,753	2,683.1	0.5%	1.8%	20.8%



# New ETF Products - SPDR Select Sector ETFs Coming to Canada Soon

Weekly New ETF Prelim Filings					
Prelim Filing Date	Fund Manager	ETF			
December 6, 2024	BMO Asset Management Inc.	BMO SPDR Communication Services Select Sector Index ETF (ZXLC/ZXLC.F)			
December 6, 2024	BMO Asset Management Inc.	BMO SPDR Consumer Discretionary Select Sector Index ETF (ZXLY/ZXLY.F)			
December 6, 2024	BMO Asset Management Inc.	BMO SPDR Consumer Staples Select Sector Index ETF (ZXLP/ZXLP.F)			
December 6, 2024	BMO Asset Management Inc.	BMO SPDR Energy Select Sector Index ETF (ZXLE/ZXLE.F)			
December 6, 2024	BMO Asset Management Inc.	BMO SPDR Financials Select Sector Index ETF (ZXLF/ZXLF.F)			
December 6, 2024	BMO Asset Management Inc.	BMO SPDR Health Care Select Sector Index ETF (ZXLV/ZXLV.F)			
December 6, 2024	BMO Asset Management Inc.	BMO SPDR Industrials Select Sector Index ETF (ZXLI/ZXLI.F)			

December 6, 2024	BMO Asset Management Inc.	BMO SPDR Materials Select Sector Index ETF (ZXLB/ZXLB.F)		
December 6, 2024	BMO Asset Management Inc.	BMO SPDR Real Estate Select Sector Index ETF (ZXLR/ZXLR.F)		
December 6, 2024	BMO Asset Management Inc.	BMO SPDR Technology Select Sector Index ETF (ZXLK/ZXLK.F)		
December 6, 2024	BMO Asset Management Inc.	BMO SPDR Utilities Select Sector Index ETF (ZXLU/ZXLU.F)		
December 6, 2024	BMO Asset Management Inc.	BMO Target 2027 Canadian Corporate Bond ETF (ZXCO)		
December 6, 2024	BMO Asset Management Inc.	BMO Target 2028 Canadian Corporate Bond ETF (ZXCP)		
December 6, 2024	BMO Asset Management Inc.	BMO Target 2029 Canadian Corporate Bond ETF (ZXCQ)		
December 6, 2024	BMO Asset Management Inc.	BMO Low Volatility International Equity ETF ( <b>ZLI.F</b> )		
December 6, 2024	BMO Asset Management Inc.	BMO Low Volatility US Equity ETF ( <b>ZLU.F</b> )		
December 6, 2024	BMO Asset Management Inc.	BMO US Preferred Share Index ETF ( <b>ZUP.F</b> )		
December 6, 2024	BMO Asset Management Inc.	BMO US Put Write ETF ( <b>ZPW.F</b> )		
December 9, 2024	Harvest Portfolios Group Inc.	Harvest Coinbase High Income Shares ETF (CONY/CONY.U)		
December 9, 2024	Harvest Portfolios Group Inc.	Harvest Diversified High Income Shares ETF (HHIS)		
December 9, 2024	Harvest Portfolios Group Inc.	Harvest Meta Enhanced High Income Shares ETF (METE/METE.U)		
December 9, 2024	Harvest Portfolios Group Inc.	Harvest MicroStrategy High Income Shares ETF (MSTY/MSTY.U)		
December 9, 2024	Harvest Portfolios Group Inc.	Harvest Palantir Enhanced High Income Shares ETF (PLTE/PLTE.U)		
December 9, 2024	Harvest Portfolios Group Inc.	Harvest Tesla Enhanced High Income Shares ETF (TSLY/TSLY.U)		
December 10, 2024	Hamilton ETFs	HAMILTON CHAMPIONS™ Canadian Dividend Index ETF (CMVP)		
December 10, 2024	Hamilton ETFs	HAMILTON CHAMPIONS™ Enhanced Canadian Dividend ETF ( <b>CWIN</b> )		
December 10, 2024	Hamilton ETFs	HAMILTON CHAMPIONS™ U.S. Dividend Index ETF (SMVP)		
December 10, 2024	Hamilton ETFs	HAMILTON CHAMPIONS™ Enhanced U.S. Dividend ETF ( <b>SWIN</b> )		

December 10, 2024	Hamilton ETFs	Hamilton Canadian Financials Index ETF ( <b>HFN</b> )			
Weekly New ETF Approvals					
Approval Date	Fund Manager	ETF			
Weekly New ETF Launches					
Launch Date	Fund Manager	ETF			

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